

# Philip Sambol

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Washington, DC | sambol.philip@gmail.com | [REDACTED]

## Objective

Join an organization where I can leverage my skills at fundraising, relationship building, business development, and strategic thinking for the betterment of society and the planet.

## Skills & Abilities

Managing projects from ideation to launch while garnering support for innovative solutions. Building multi-sector stakeholder groups to support social ventures. Engaging public and private sector partners to advocate for policy changes. Working across nonprofit and private entities to finance marginalized founders. Self-starting and entrepreneurial thinker.

## Experience

### Executive Director – Oasis Community Partners

*January 2016 - Present*

- > Founded nonprofit in DC, obtained 501(c)3 tax status, and recruited Board of Directors
- > Responsible for all aspects of fundraising, program development, implementation, and evaluation
- > Presented or participated in over 300 community events and educational programs since 2016
- > Operated SNAP Employment and Training program with commercial kitchen partner
- > Ran pilot food delivery program for seniors with government agency
- > Hosted annual cohorts of interns and fellows from multiple universities participating in research and programmatic projects

### Managing Member – Good Food Markets

*July 2014 - Present*

- > Joined the founding team as VP of Operations in July 2014
- > Established pilot grocery store location which launched in January 2015
- > Hired and trained local management team
- > Expanded operations to include off-site commercial kitchen production facility
- > Transitioned grocery store into nonprofit ownership to steward mission of improving food access and community health
- > Raised \$7.8M to launch three new locations in communities that have been written-off by the supermarket industry
- > Operated multiple COVID-19 emergency food programs in DC, MD and VA delivering 540,000+ meals worth of groceries

### Apprentice – Center for Environmental Farming Systems

*February 2014 – July 2014*

- > Learned small farm and urban agriculture production techniques
- > Participated in farm and business planning for “Small Farm Unit”
- > Developed community engagement skills
- > Assisted with research conducted by a variety of academic and commercial projects

### Co-Founder – Heck of A Neighborhood Grocery

*November 2012 – February 2014*

- > Started an effort to establish a local grocery in the Lower 9<sup>th</sup> Ward of New Orleans in partnership with Jessica Velcoff, PhD, and over two dozen community-based organizations and individuals
- > While this effort was unsuccessful at garnering the necessary funds, it provided a foundation for how to design a multifaceted organization to improve food access and community health
- > Developed business, community engagement, and program plans for a sustainable small format grocery that were eventually incorporated into strategy for Good Foods Markets and Oasis Community Partners

## Manager / Performer – The Strange Boys

January 2006 – July 2012

- > Booked, promoted, and performed more than 1,000 shows in over 30 countries worldwide
- > Contract negotiations for global recording and synchronization licenses with a combined value of over \$1M
- > Day-to-day business of the band including bookkeeping, tax preparation, and logistics

For reference, please contact:

Wofford Denius, Legal Counsel, [wdenius@eisnerlaw.com](mailto:wdenius@eisnerlaw.com)

## Assistant Manager – Bob’s Steak & Chop House

January 2004 – December 2006

- > Worked from a young age in the family business, and joined management team after college
- > Answered phones, took reservations, addressed customer service issues
- > Planned seating chart, greeted customers, assisted staff in all aspects of service
- > Conducted monthly inventory, reviewed sales performance and financial statements for operational efficiency and development of new procedures

## Education

### University Of Denver, Denver, CO

*Hotel, Restaurant, and Tourism Management Major*

- > Completed two years of course work between 2001 – 2003, before leaving to work in family business

## Leadership

- > Co-chair, DC Food Policy Council, Sustainable Supply Chain Working Group
- > Member, Creating Health Collaborative
- > Member, Ward 5 Advisory Council, Seabury Resources on Aging

## Volunteer

- > Treasurer, Woodridge Warriors Youth Organization, Washington, DC, 2019-2021: review financial records with Executive Director, prepare reports for Board of Directors, participate in fundraising plans
- > Langdon Park Community Garden, Washington, DC, 2016-2018: plan, maintain and host community programming at the public plot in the community garden at Langdon Park
- > John Burroughs Education Campus – School Garden, Washington, DC, 2015: ongoing assistance to the School Garden Coordinator with garden activities, promotion, and volunteers
- > “The Garden”, Goldsboro, NC, 2014: Assisted with growing, harvesting, volunteer co-ordination, and sales at weekly farmer’s market for community garden
- > Lower 9th Ward Village, New Orleans, LA, 2013: Assisted with the organization and planning of a city-wide health fair, and the rebuilding of the community garden at this long running community space

## References

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